Approval to follow Provider Selection Regime (PSR) for Procurement of Healthcare Services



North West London

Approval to follow Provider Selection Regime (PSR) for Procurement of Healthcare Services Form

Form to be completed by the Commissioning Leads with support and advice form the NHS North West London Procurement Services, for review by Executives.

| Meeting date | |
|---------------------|-------------------|
| Paper title / | |
| Services to be | |
| procured | |
| Paper author | |
| | |
| Lead director | |
| | |
| FOI status | |
| FOISIdlus | |
| | |
| Paper | |
| summary/overview | |
| | |
| Purpose | ⊠ For decision |
| (tick one only) | □ For discussion |
| | □ For information |
| Recommendation(s) | |
| summary/overview | |
| | |
| Risks | |
| | |
| Any declared | |
| conflicts or | |
| potential conflicts | |
| of interest | |

Section 1



| Are you awarding a contract or a framework agreement? | (If response is ' contrac t', please move to Section 2 and continue to answer questions) (If response is ' framework agreement' , please answer only the questions in this section) |
|--|--|
| Please specify the name of the existing framework. | |
| Please specify the framework expiry date. | |

Section 2

| Indicative contract | |
|---------------------|--|
| value for the new | |
| contract (Excl. | |
| VAT) | |
| Proposed contract | |
| length: | |
| (Include details on | |
| extension options | |
| e.g. 5 + 2 years) | |
| Proposed start | |
| | |
| date of new | |
| services: | |
| (Subject to agreed | |
| timetable) | |
| Is this a new | |
| contract for | |
| | |
| existing services? | |

2.1 If answered Yes- Please complete the following questions. If answered No please move to the '2.2 No' section.

| Current contract provider name | |
|---------------------------------|--|
| Current Contract Expiry Date | |



| If applicable are | |
|-----------------------|--|
| current contract/s | |
| subject to a | |
| previous | |
| procurement? | |
| (If Yes, include | |
| details) | |
| If applicable have | |
| current contract/s | |
| previously been | |
| subject to | |
| STA/STW (Single | |
| Tender | |
| Action/Wavier) | |
| approval? | |
| (If Yes, include | |
| details) | |
| Is the existing | (If response is Yes, <u>Direct A process</u> MUST be used) |
| provider the only | (If response is No, please continue to answer questions below) |
| capable provider? | |
| · · · | |
| Is there | (If response is Yes , <u>Direct B process</u> MUST be used) (If response is No , please continue to answer questions below) |
| unrestricted | (In response is No , please continue to answer questions below) |
| patient choice? | |
| (i.e. all providers | |
| that meet the | |
| requirements to | |
| deliver the | |
| service(s) are | |
| offered contracts?) | |
| | (18 manual in Manual and a section of the section o |
| Is the existing | (If response is Yes, please continue to answer questions below) If response is No , <u>either MSP or Competitive process</u> MUST be used (MUST NOT |
| provider satisfying | follow Direct C process) |
| and likely to satisfy | |
| the proposed | |
| contract to a | |
| sufficient | |
| standard? | |
| | |
| Is the considerable | (If response is Yes , <u>either MSP or Competitive process</u> MUST be used (MUST NOT follow Direct C process) |
| change threshold | If response is No , <u>Direct Award Process C MAY be used</u>) |
| met (Regulation | |
| 6(10)-6(12)) | |
| | |
| | Guidance/ Advisory Note |
| | The threshold for considerable change is met (and therefore direct award process C |
| | cannot be followed) if: |
| | |
| | a) it renders the proposed contracting arrangements materially different in character to the existing contract when that existing contract was entered into |
| | or: |
| | |
| | |



| b) it meets all the following: |
|---|
| the change, (to the proposed contracting arrangements as compared with the existing contract), is attributable to a decision made by the relevant authority |
| the lifetime value of the proposed new contract is at least £500,000 higher (i.e., equal to or exceeding £500,000) than the lifetime value of the existing contract when it was entered int |
| the lifetime value of the proposed new contract is at least 25% higher (i.e., equal to or exceeding 25%) than the original lifetime value of the existing contract when it was entered into |
| |

2.2 If answered No- Please complete the following questions.

| Is there unrestricted patient choice? (i.e. all providers that meet the requirements to deliver the service(s) are offered contracts?) | (If response is Yes , <u>Direct B process</u> MUST be used) (If response is No , please continue to answer questions below) |
|---|--|
| Are you in the view, taking into account likely providers and all relevant information available at this time, that you are likely to be able to identify the most suitable provider? | (If response is Yes, <u>either MSP or Competitive process</u> MAY be used) If response is No , <u>Competitive process</u> MUST be used) |

Brief summary of the procurement advice provided and confirm the five options under the PSR regime have been considered:



| Procurement | |
|---------------------------|--|
| Lead | |
| (Name/Position/ Title) | |
| | |

| PSR route selected (Insert (x) in relevant box): | |
|--|--|
| Direct Award Process A | |
| Direct Award Process B | |
| Direct Award Process C | |
| Most Suitable Provider Process | |
| Competitive Process | |

| Compiled by: | |
|------------------|--|
| (Name/Position/ | |
| Title/Date) | |
| Lead Clinician | |
| Approval | |
| (Name/Position/ | |
| Title/Date) | |
| Finance Business | |
| Partner Approval | |
| (Name/Position/ | |
| Title/Date) | |
| Head of | |
| Procurement | |
| Category | |
| Approval | |
| (Name/Position/ | |
| Title/Date) | |
| Endorsed by: | |
| Chief Financial | |
| Officer | |
| (Name/Position/ | |
| Title/Date) | |
| Endorsed by: | |
| Chief Executive | |
| Officer | |
| | |



(Name/Position/ Title/Date)

